

STRATEGIC PLANNING/ BUSINESS DEVELOPMENT

A strategic management executive with a proven record of success of business development, & knowledge of aerospace products, technology, and market trends for various customers.

- Strong project management (PM) background acquired through working on a variety of programs/projects spanning multiple technical disciplines and departments, and conceived with standard /best practices, new technologies, and processes.
- Demonstrated ability to architect any desired business solution based on given process, products and customer needs.
- Innovative strategist with ability to manage large programs and services while reducing new product development time & costs.

Key competencies include:

- New Business Development
- Supplier/ Supply-chain Management
- Process Reengineering
- PM Tools & Agile Techniques
- Program/Project Management (PM)
- New Product Development (NPD)
- Strategic Planning and Market Analysis
- Leadership / Team Collaboration